

# From Solar Assets to Intelligent Operations

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## Agentic AI for C&I Energy Optimisation

energy system planning

### Dr Zekun Guo

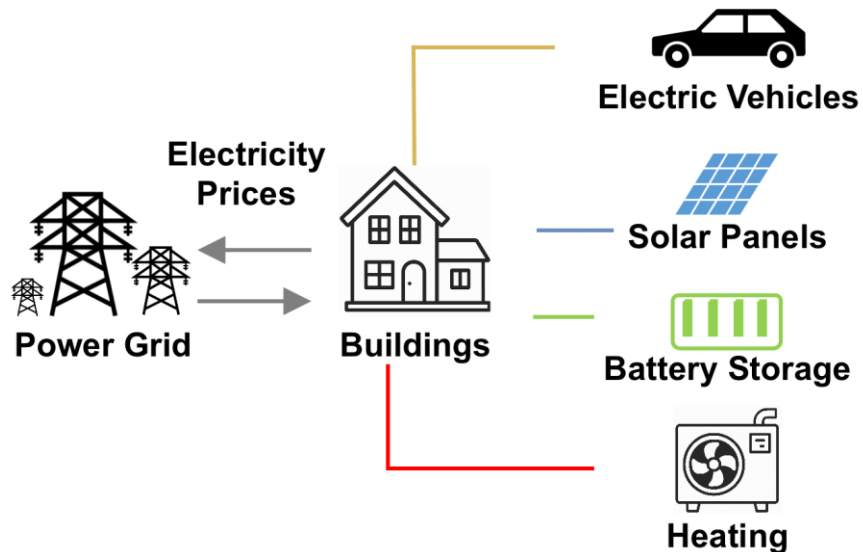
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# Every C&I site is becoming a mini power system.

But most sites do not have a mini system operator.



Typical Energy Systems of  
Residential and Industrial  
Energy Users

## Solar

variable local generation

## Battery

storage optionality

## EV / HVAC / process load

new peaks and flexibility constraints

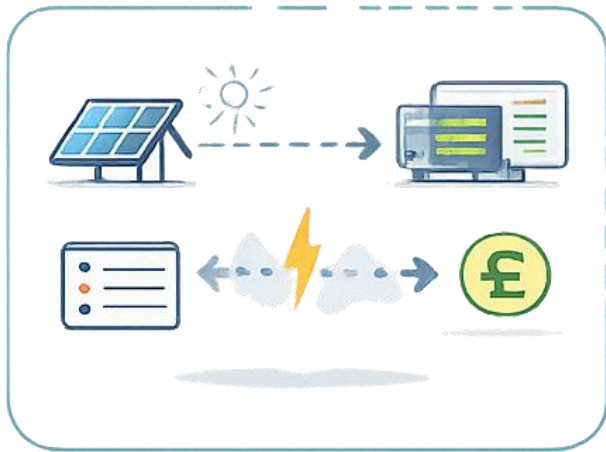
## Tariffs / grid

time-varying signals and export value

The site-level optimisation problem is now too dynamic for static rules alone.

# The Hidden Renewable Energy Bottleneck in C&I sites

## Lack of System-Level Intelligence



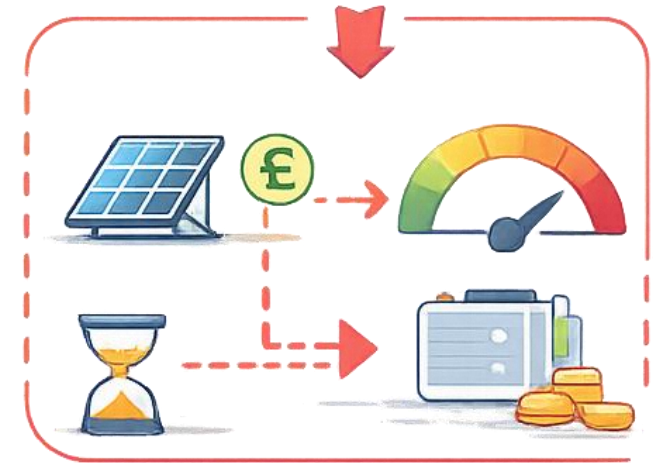
Data exists, but decisions are not **coordinated** or optimised at system level

## Manual & Non-scalable Processes



System design and operation rely on **manual workflows** that cannot scale with deployment

## Limited Value Capture



Most value is lost due to suboptimal operation and lack of **intelligent control**

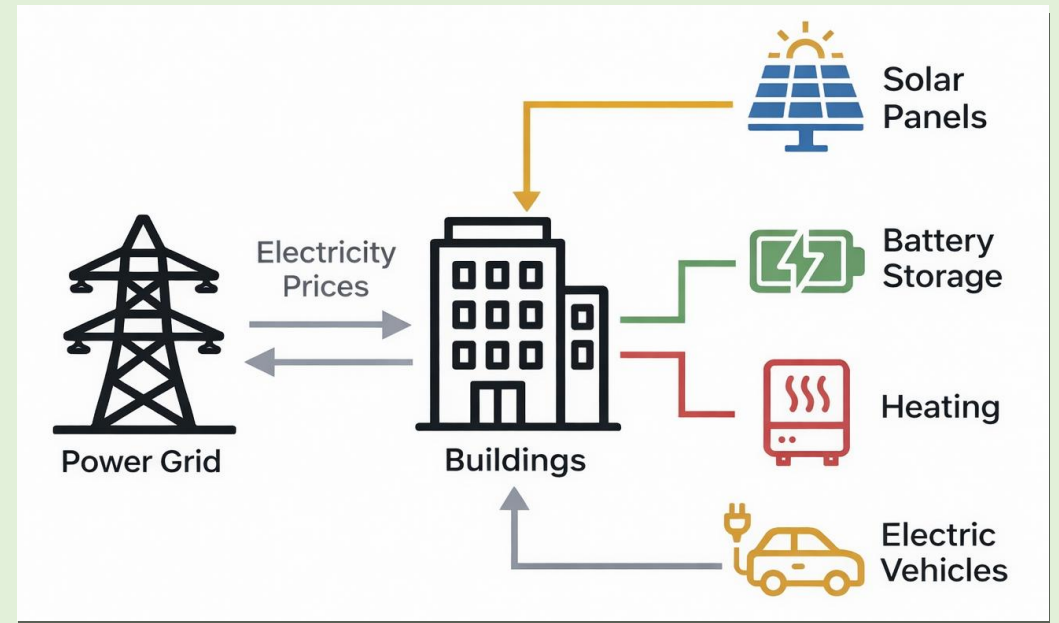
Current energy systems cannot scale to meet Net Zero targets because decision-making remains **manual, fragmented, and non-intelligent.**

## System Level Automation is Needed

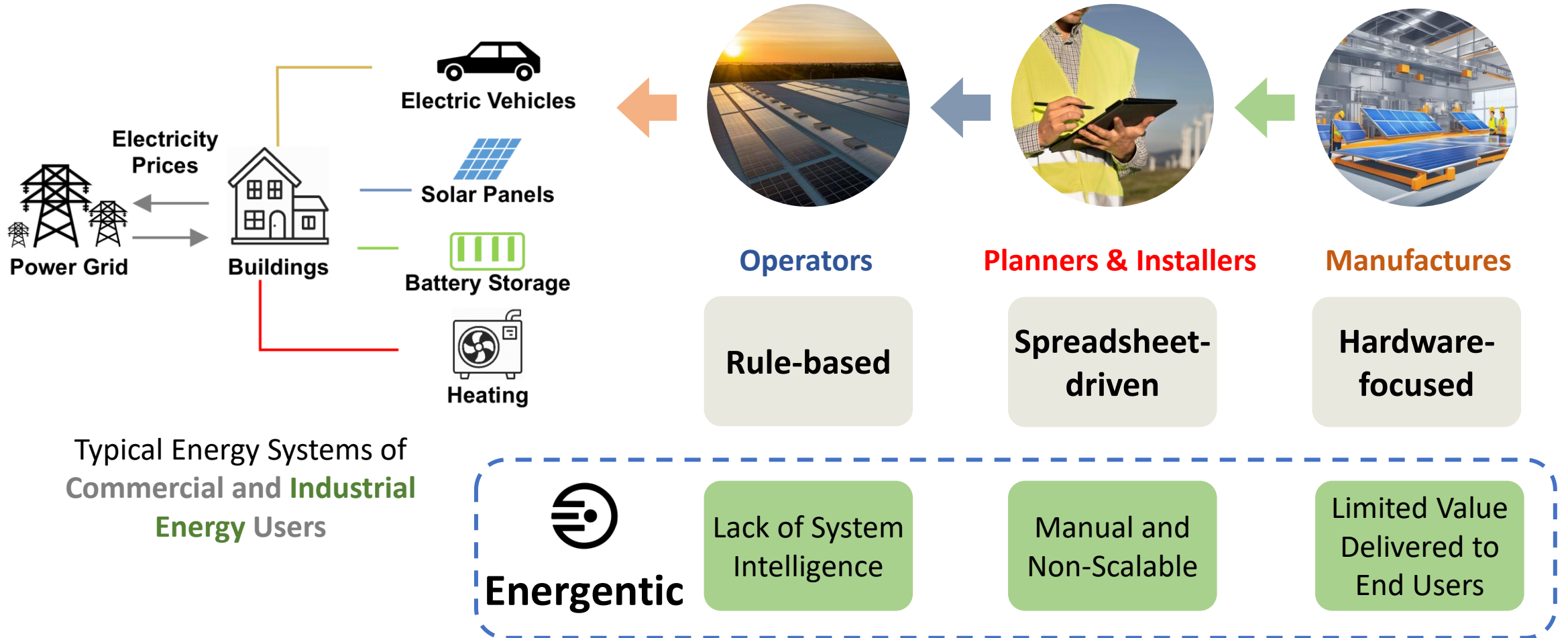
- Distributed energy systems are highly complex
- Current energy planning relies on **80%** manual, spreadsheet-driven work
- Existing rule-based systems lack true system intelligence

## Energetic AI

### Agentic AI Turning Energy Data into Decisions



# The Hidden Renewable Energy Bottleneck in C&I sites



# What should this site do today?

The value of an intelligence layer is answering a local, constrained, time-dependent question.

## Shift load?

Which processes can move into the solar window?

## Charge or discharge?

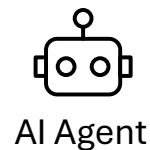
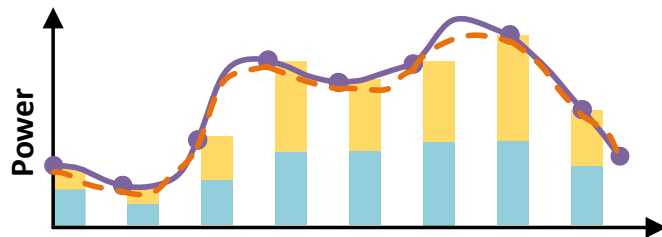
How should storage be used against peaks?

## Use or export?

Is self-consumption more valuable today?

## Explain value?

Can a manager defend the recommendation?

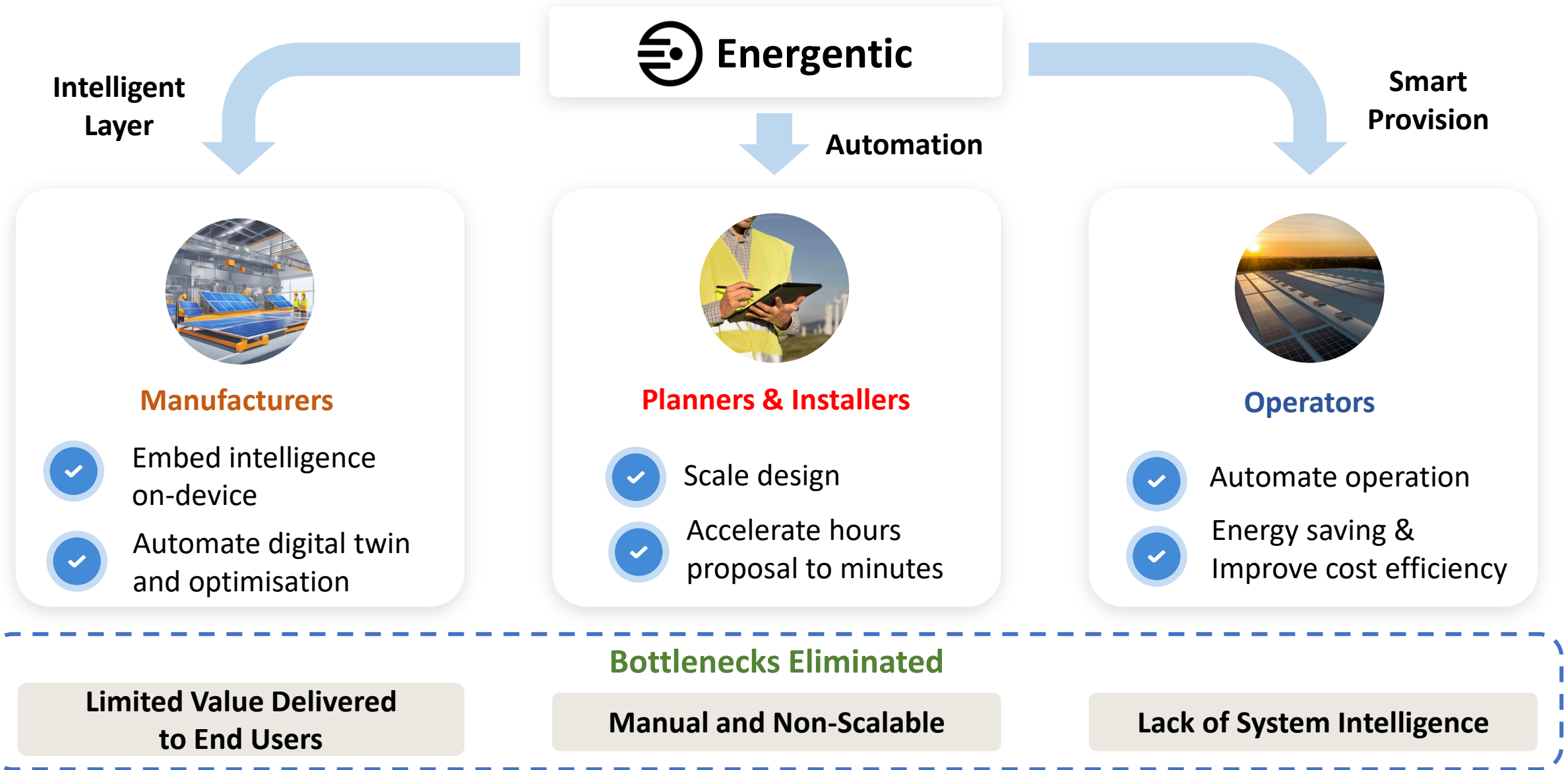


AI Agent

"Early increase – Terminal SOC raised to 200 kWh due to **high forecasted load.**"

# Service to Sustainable Energy

Positioned as the intelligence layer across the value chain



# Existing tools leave a decision gap.

Most products can monitor, model or control one part of the system. C&I users still need a trusted next action.

## Dashboards

show what happened  
but rarely say what to do next

## Spreadsheets

can model scenarios  
but are manual and hard to scale

## EMS/BMS

can execute controls  
but often lack explainable commercial decisions

## Generic LLMs

can explain concepts  
but should not invent energy numbers

**Energentic turns monitoring and modelling into explainable operational decisions.**

# Software Agentic AI Turning Energy Data into Decisions



✓ Upload bill, meter data, tariff, constraints

✓ Analyse solar, battery and flexibility opportunity

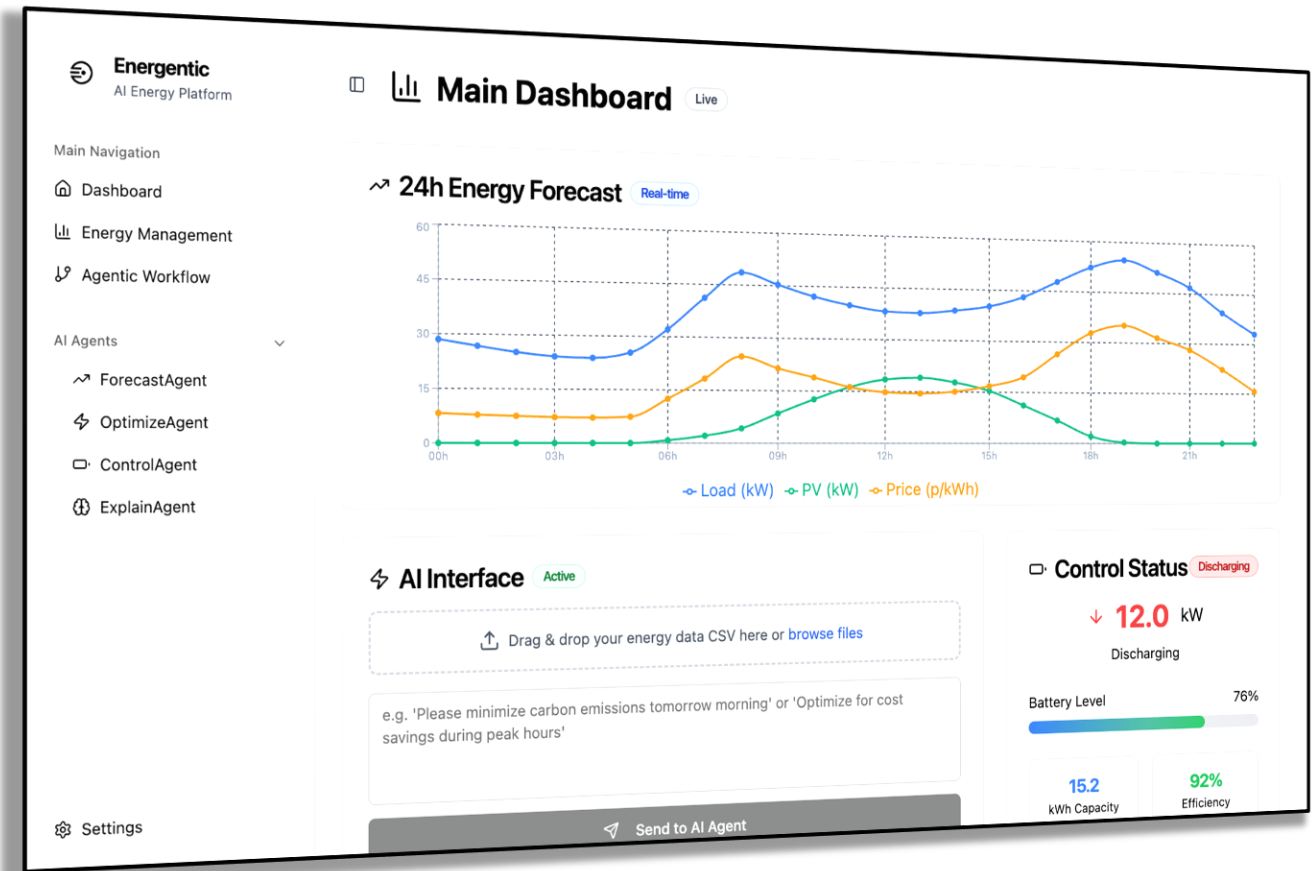
✓ Decide next action with assumptions

✓ Share manager-ready decision record

## Potentials:

⚡ Faster pre-assessment for installers and consultants

⚡ Clearer operational decisions for C&I site managers and partners

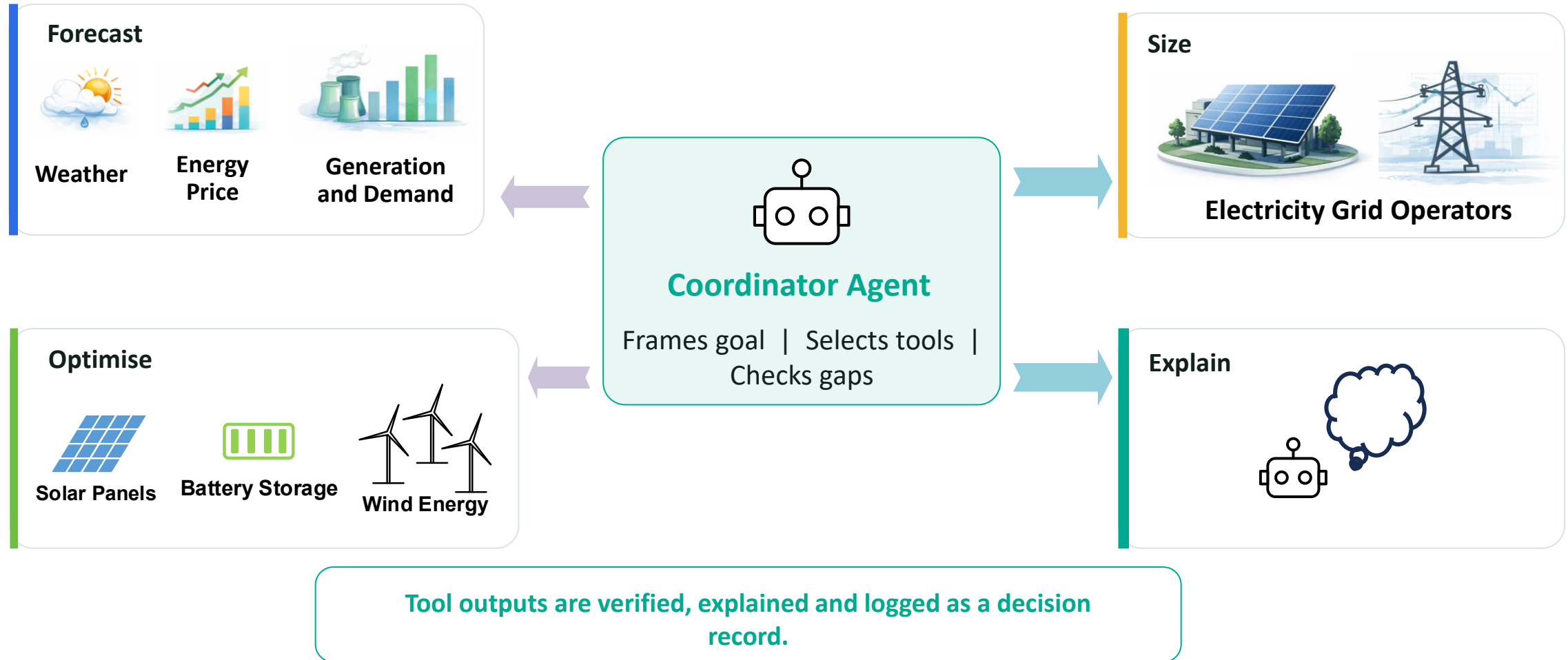


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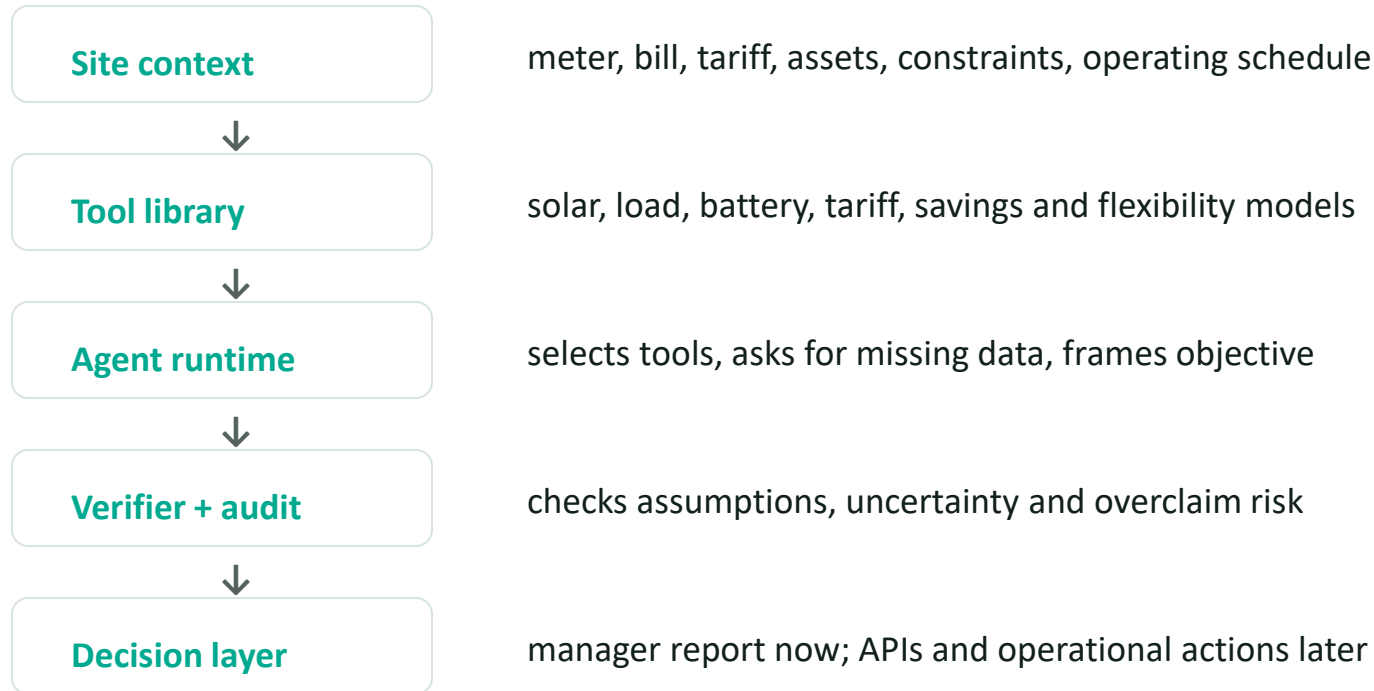
# The agent coordinates a technical workflow.

The LLM is the coordinator; forecasting, optimisation and simulation tools provide the engineering truth.



# Not another dashboard. Not a generic chatbot.

Energetic is a verified agent workflow wrapped around energy engineering tools.



## Why this matters

A pilot can start as a report, but the same infrastructure can become recurring SolarOps, OEM workflows and eventually operational recommendations.

# Start with the lowest-friction wedge: an AI Opportunity Report.

A report is not the end goal. It is the first decision record.

## AI Opportunity Report

Solar opportunity

HIGH

Battery value

MEDIUM-HIGH

Flexibility score

HIGH

### Main recommendation

**Shift flexible demand into the solar window; then test battery value with 12 months of half-hourly data.**

### Why this works

Value before full integration, hardware control or long sales cycles.

### What it proves

Customers want help interpreting solar, battery and flexibility decisions.

### What it unlocks

Pilot data, customer leads, OEM channels and a route to recurring energy system planning.

# What Energentic can do in a pilot.

A lightweight pilot should produce useful decisions before deep hardware integration.



**Pilot output: a decision record, not just a dashboard screenshot.**

# In energy systems, trust is part of the product.

Verification and traceability are not add-ons. They are core functionality.

<b>Site data</b>	meter, tariff, PV, battery, operating context
<b>Deterministic tools</b>	calculators, estimators, simulations, optimisation models
<b>Verifier</b>	checks assumptions, uncertainty and overconfident claims
<b>LLM report layer</b>	plain-language explanation for operators and managers
<b>Audit log</b>	inputs, tool outputs, warnings and final result

**No black-box energy claims.**

# Who should talk to us after this session?

The best pilot partner has real sites, messy data and a decision that matters.

## C&I site / estate

Gets: lower bills, clearer investment decisions, operational confidence  
Gives: bills, half-hourly data, operating constraints

## Manufacturer / OEM

Gets: better customer education, conversion and battery upsell logic  
Gives: product data, customer channel, co-branded workflow

## Installer / consultant

Gets: faster pre-assessment, qualified leads and after-sales insight  
Gives: customer pipeline, site context, validation feedback

**Ideal first pilot: 3-5 real C&I sites with data access and a partner willing to test the recommendation workflow.**

# The market is moving from “Can we install it?” to “Can we operate it?”

That shift creates the opening for an agentic intelligence layer.

## Assets are multiplying

solar, batteries, chargers and flexible loads at site level

## Signals are more complex

tariffs, peaks, export value, constraints and carbon goals

## Users need trust

recommendations they can understand and defend

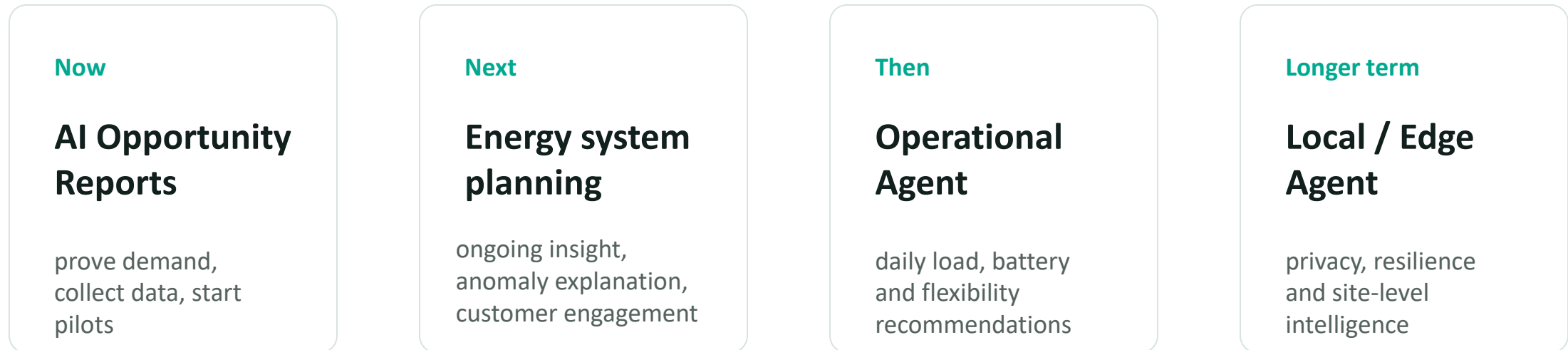
## AI can coordinate workflows

tools, verification and explanation can now be joined

**This is not AI for its own sake. It is AI for a growing operational gap.**

# The bigger prize is trusted agent infrastructure for distributed energy.

Solar and batteries are the first wedge, not the final boundary.



**Clean energy hardware is scaling. Operational intelligence has not scaled with it.**

# The agent is wrapped around deep-tech energy modules.

This is where Energetic differs from a prompt layer or a static dashboard.

## Probabilistic forecasting

generation, demand, price and uncertainty

## Constrained optimisation

battery, load shifting and tariff-aware decisions

## MPC / RL control logic

rolling decisions under changing conditions

## Human-in-the-loop validation

approval, feedback and operational constraints

## Digital twin sizing

site-specific models for system and storage assessment

## Explainable decision layer

manager-readable “why”, warnings and audit trail



# A day in the life of an energy agent.

An agent does not just observe the site. It manages a sequence of decisions.

<b>07:00</b>	checks weather, tariff and battery state
<b>10:30</b>	moves flexible load into the solar window
<b>13:00</b>	flags underperformance versus expected PV
<b>16:00</b>	uses storage to reduce peak import
<b>18:30</b>	creates manager summary and audit trace

**Observe**

**Calculate**

**Decide**

**Explain**

**Learn**

# The first pilots should validate decisions, not just demos.

The pilot output should be concrete enough for an operator, OEM or installer to act on.

## Inputs

bill, half-hourly meter data, tariff, PV/battery status, site constraints

## Engineering outputs

load profile, solar potential, battery value, flexibility score

## Agent outputs

recommendation, assumptions, warnings, missing-data questions

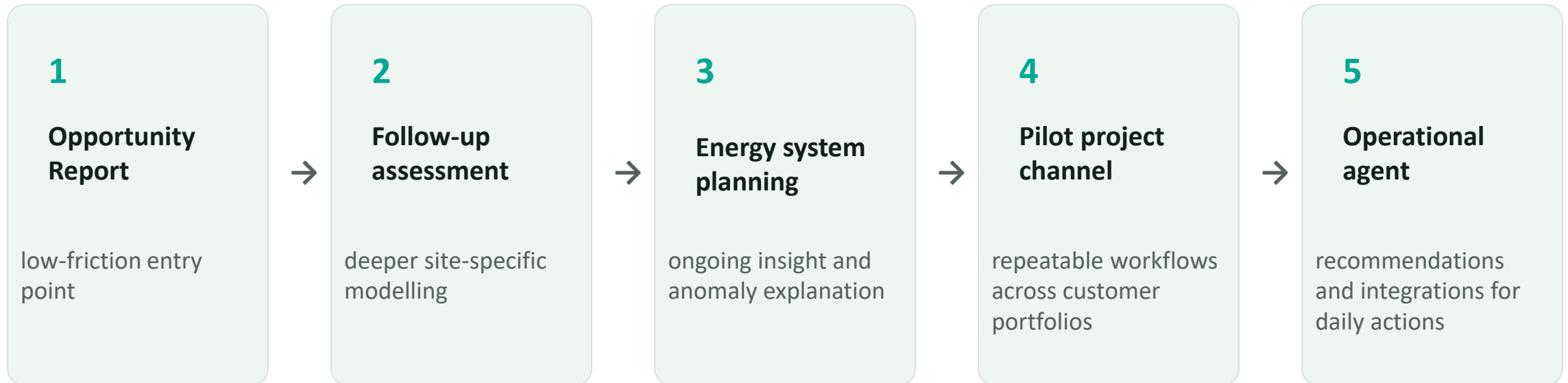
## Partner outputs

site ranking, customer education, follow-up assessment route

**Fact-based pilot claim: advisory decision records first; control integration later.**

# Reports create the relationship. Recurring operations create the business.

The wedge is advisory; the destination is energy system planning and agent infrastructure.



# What would make this worth scaling?

The pilot should produce evidence for customers, partners and product direction.

## Technical evidence

data completeness  
forecast and simulation robustness  
trace quality and verifier warnings

## Customer evidence

recommendation understood  
decision trusted  
follow-up action requested

## Business evidence

repeatable workflow  
channel partner interest  
path to recurring insight

**A good pilot should tell us what to automate, what to verify, and where customers will pay for confidence.**

ASK

# We are looking for pilot projects.

Bring a site, product data, or customer channel. I will bring the agent workflow, engineering tools and decision record.

## C&I solar sites

bill + half-hourly data + constraints

## OEM / manufacturers

product data + readiness workflow

## Installers / consultants

pre-assessment + after-sales insight

## Local authorities / estates

campus or demonstrator sites

**Target Output: 3-5 pilot sites, 8-12 weeks, decision records first.**



# Seeking Commercial Pilot Partners



Landing Page



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*Accelerating Net-Zero Energy Systems with Agentic AI*

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**Join us in shaping autonomous energy systems!**

# Thank You!

Questions & Discussion

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